

Endress+Hauser succeeds in the market

Group achieves top marks in net sales, profit and employment in 2014

In 2014, Endress+Hauser increased net sales by approximately 11 percent, exceeding the 2 billion euro mark. The Swiss measurement and automation engineering specialist also improved operating profit as well as profit before taxes and net income.

“In view of the worldwide political and economic challenges, we can be very satisfied with these results, even if we haven’t met all of our targets,” said Chief Financial Officer Dr Luc Schultheiss. Overall developments in the foreign exchange rates created a slight tailwind last year. The recently acquired subsidiaries, on the other hand, put pressure on results, with the fall of the ruble necessitating significant provision for losses at Analytik Jena.

The figures of German laboratory analysis specialist, Analytik Jena, with over 1,100 employees, and US company Kaiser Optical Systems operating in the field of spectroscopy with about 80 employees have been consolidated for the first time for the entire financial year. In addition, a new sales center started operations in the United Arab Emirates at the start of 2014. According to Luc Schultheiss, the Group’s organic growth in net sales reached just under 6 percent.

Employment levels developed very positively. At the end of 2014, Endress+Hauser employed 12,435 people worldwide, 516 more than in the previous year. Endress+Hauser will present the detailed annual report at a media conference on financial statements in Basel on 5 May 2015.

Strength of the Swiss franc poses additional challenges

The CFO sees prospects for the current year somewhat dampened by the abandonment of the minimum exchange rate by the Swiss National Bank. Although the Endress+Hauser Group does manufacture in Switzerland, most of its production is located in the eurozone as well as in areas that use the US dollar. “At present the impact is completely uncertain. We therefore have to observe future developments very carefully,” said Luc Schultheiss.

The Endress+Hauser Group

Endress+Hauser is a global leader in measurement instrumentation, services and solutions for industrial process engineering. The Group employs more than 12,000 personnel across the globe, generating net sales of 2.0 billion euros in 2014.

Structure

With dedicated sales centers and a strong network of partners, Endress+Hauser guarantees competent worldwide support. Our production centers in 11 countries meet customers' needs and requirements quickly and effectively. The Group is managed and coordinated by a holding company in Reinach, Switzerland. As a successful family-owned business, Endress+Hauser is set for continued independence and self-reliance.

Products

Endress+Hauser provides sensors, instruments, systems and services for level, flow, pressure and temperature measurement as well as analytics and data acquisition. The company supports customers with automation engineering, logistics and IT services and solutions. Our products set standards in quality and technology.

Industries

We work closely with the chemical, petrochemical, food & beverage, oil & gas, water & wastewater, power & energy, life science, primaries & metal, renewable energies, pulp & paper and shipbuilding industries. Endress+Hauser supports its customers in optimizing their processes in terms of reliability, safety, economic efficiency and environmental impact.

History

Founded in 1953 by Georg H Endress and Ludwig Hauser, Endress+Hauser has been solely owned by the Endress family since 1975. The Group has developed from a specialist in level measurement to a provider of complete solutions for industrial measuring technology and automation, with constant expansion into new territories and markets.

For further information, please visit www.press.endress.com or www.endress.com

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